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## Cross-Border & International

Our cross-border and international practice advises foreign and domestic clients on all aspects of cross-border transactional, regulatory, capital markets and securities, and commercial and securities litigation matters throughout the U.S. We understand the unique issues that are inherent to structuring and executing cross-border matters, and we emphasize a team approach in serving clients and working with their local counsel. We blend extensive corporate experience and diverse industry knowledge to counsel clients in sectors as diverse as mining and metals, manufacturing, energy, finance, technology, and transportation.

Our team has built a practice and a reputation among clients and market peers that places them firmly among the much larger, global-based firms where you would expect to find this high level of expertise. Through our seasoned mining and metals practice, for example, we have established a deep market, technical and industry knowledge and a global reputation over the last twenty years, having been recognized in *Chambers USA's Energy: Mining & Metals (Transactional)* Nationwide and in *Chamber's Global* categories, since their respective introduction in 2016 and 2017.

We work closely with non-U.S. law firms on legal and capital market issues in the United States. Our cross-border experience encompasses foreign market transactions in Canada, Europe, Australia, Asia, the Middle East, Mexico, and Central and South America. Our team advises on transactions ranging from U.S. corporate and securities issues including cross-border registered initial, primary and secondary public offerings as well as exempt private placements; multimillion-dollar software licensing and development transactions; and cross-border and industry-specific mergers and acquisitions. We also have extensive experience with U.S.- Canadian cross-border offerings and securities matters, and represent a significant number of well-known public and private companies in Canada. This experience includes, but is not limited to, dual listings, bought deal financings, plans of arrangements,

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### KEY CONTACT

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### RELATED CLIENT SERVICES

Corporate & Securities

Employee Benefits & Executive  
Compensation

Financial Restructuring

Labor & Employment

Real Estate

Taxation

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business combinations, multijurisdictional disclosure system offerings and reporting obligations, and private placements in the U.S. by Canadian issuers with respect to Rule 144A transactions with the most sophisticated institutional investors to Regulation D and Section 4(a)(2) offerings to accredited investors.

We strive to be a trusted partner with our clients, and we are known for providing innovative, practical and value-added solutions and advice. We do this by drawing upon the diverse skill sets and deep experience of business-focused lawyers in the areas of cross-border securities, finance, tax, intellectual property, employee benefits and executive compensation, restructuring, antitrust, real estate, regulatory (including white collar and criminal investigations), and litigation. In short, we treat your client's business like our own business.

## Interlaw



Neal Gerber Eisenberg is a long-time member of Interlaw, an international network of pre-vetted, annually reviewed, full-service law firms in more than 140 cities worldwide. Interlaw is ranked by *Chambers Global Guide* among "The Elite" of its Leading Law Firm Networks. Member lawyers are fluent in the rules, laws, customs and language of their own jurisdiction as well as in English, and many hold advanced legal degrees from internationally regarded universities and law schools. There is never a fee for referral between Interlaw member firms, and every Interlaw member will extend "Best Client" status to network clients. Criteria for membership include impeccable ethical standards, reputation for excellence, client responsiveness, expertise in legal representation, transparency in billing, technological capabilities and shared core values. Prospective clients are encouraged to review the expertise of the member firms at [www.interlaw.com](http://www.interlaw.com).

Today's global companies depend on the expertise of business lawyers who are fluent in the native language, laws, rules, regulations, and customs of their own jurisdiction, yet who are broadly educated and experienced in working with domestic and global clients. For more than 30 years, Interlaw has been the "go to" international association of independent, quality-monitored, commercial law firms. Corporate counsel and other executives choose Interlaw firms worldwide as their primary resource for reliable legal representation.

## EXPERIENCE

### Transactional

- Representation of one of the largest gold-mining companies in the world with respect to its U.S. corporate and securities needs, including in connection with multiple arrangements, acquisitions and divestures around the world.



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- Representation of Canadian public companies and underwriters with respect to cross-border registered public offerings (including “bought” deals), private placements and offerings to both qualified institutional buyers and accredited investors.
- Representation of a precious metal mining company with respect to its U.S. securities matters in connection with its initial public offering of shares in Canada.
- Representation of a Canadian intermodal transportation company in connection with its U.S. incorporation, taxation and intellectual property matters.
- Representation of a major Canadian financial institution (and its U.S. subsidiary) in connection with several multimillion-dollar software licensing and development transactions with its U.S.-based vendors.
- Representation of a major Canadian financial institution (and its U.S. subsidiary) in connection with client and vendor agreements.
- Representation of a client in connection with its management-led buyout of the software division of a major U.S. trade association.
- Representation of a Canadian technology company in connection with its acquisition of a U.S.-based competitor.
- Representation of a Canadian mobile phone software developer in the sale of its company to a major U.S. mobile phone manufacturer.

## Litigation

- Successfully defended a motion for a temporary restraining order on behalf of a Canadian manufacturer, which was brought by the client’s U.S. distributor; the matter was resolved following a settlement conference before a U.S. magistrate judge.
- Represented a U.S. company in contentious trade secret litigation initiated by a Canadian company involving concurrent litigation in the U.S. and Canada.